

DECEMBER 2011

SALES FROM PRODUCTION

TYPES		SALES FROM FACTORY	SALES TO CUSTOMER	EXPORT SALES
TRACTOR	Monthly	2.485	2.485	1.896
	Cumulative	30.269	30.269	9.600

SALES FROM FACTORY: Invoiced to the dealer by the company

SALES TO CUSTOMER: Invoiced to the customer by the dealer

EXPORT SALES: Exported vehicles

MANUFACTURED TRACTOR

< 70 HP (INCLUDING)

> 70 HP

TYPES	A	B	A	B
48 TT	162	3188		
48 TT (export)	128	643		
50 TT	408	4480		
55 TT	501	4896		
65 TT	146	1578		
55 TT (export)		8		
UTL-S-55 (EXPORT)	11	69		
UTL-55 (EXPORT) case	8	20		
UTL-55 (EXPORT)	14	19		
65 TT (export)		13		
UTL 65 (export) steyr	4	4		
55-56	41	986		
65-56	103	2469		
TD 65	107	1783		
TD55 ORC				
TD60 ORC				
TD65 ORC	23	341		
TD65 ORC (export)	16	455		
JX60				
JX70	23	445		
JX60 (export)		1		
JX70 (export)		23		
TD60 (export)	3	20		
TD70 (export)		28		
UTL 60 (export) CASE	10	44		
UTL 60 (export)	18	20		
UTL 75 (export)			75	436
75 TT			9	127
75-56			58	1185
75 TT (export)				
TD 75			136	1119
TD 85			241	2790
TD 95				32
TD 100			164	1456
TD80			39	852
TD80 (export)			59	578
TD90 (export)			45	340
TD95 (export)			30	1461
TD75 ORC (export)			16	343
TD75 ORC			12	128
TD80 ORC			12	167
TD80 ORC (export)			26	481
TD85 ORC (export)			13	180

JX75			27	263
JX80			9	451
JX90			39	480
JX95				56
JX100			59	648
UTL 75 (export) CASE			40	252
JX80 (export)			17	137
JX90 (export)				69
JX95 (export)			93	1044
80 HC			2	10
90 HC				2
95 HC			15	241
STRADDLE	33	429	374	3.327
TOTAL	1.759	21.962	1.610	18.655

A: Related Month

B: Cumulated amount from the beginning of the year