

MAY 2011

SALES FROM PRODUCTION

TYPES		SALES FROM FACTORY	SALES TO CUSTOMER	EXPORT SALES
TRACTOR	Monthly	3.356	3.356	650
	Cumulative	13.415	13.415	2.432

SALES FROM FACTORY: Invoiced to the dealer by the company

SALES TO CUSTOMER: Invoiced to the customer by the dealer

EXPORT SALES: Exported vehicles

TRACTOR

< 70 HP (INCLUDING)

> 70 HP

TYPES	A	B	A	B
48 TT	305	1.642		
48 TT (export)	43	43		
50 TT	474	1.872		
55 TT	476	1.979		
65 TT	154	625		
55 TT (export)		8		
65 TT (export)	3	9		
55-56	113	566		
65-56	287	1.293		
TD 65	154	772		
TD55 ORC				
TD60 ORC				
TD65 ORC	23	148		
TD65 ORC (export)	37	196		
JX60				
JX70	26	172		
JX60 (export)		1		
JX70 (export)	3	12		
TD60 (export)	9	10		
TD70 (export)	6	14		
UTL 75 (export)			2	2
75 TT			14	61
75-56			85	490
75 TT (export)				
TD 75			112	414
TD 85			463	1.343
TD 95				32
TD 100			215	635
TD80			133	492
TD80 (export)			9	50
TD90 (export)			17	90
TD95 (export)			89	517
TD75 ORC (export)			19	120
TD75 ORC			14	67
TD80 ORC			7	67
TD80 ORC (export)			13	135
TD85 ORC (export)			15	23
JX75			34	67
JX80			70	295
JX90			59	209
JX95				56
JX100			54	243
UTL 75 (export) CASE			2	2
JX80 (export)			9	38
JX90 (export)			21	44
JX95 (export)			50	387
80 HC				5
90 HC				2
95 HC			26	131
STRADDLE	42	195	280	980
TOTAL	2.155	9.557	1.812	6.997

A: Related Month

B: Cumulated amount from the beginning of the year