

NOVEMBER 2011

SALES FROM PRODUCTION

TYPES		SALES FROM FACTORY	SALES TO CUSTOMER	EXPORT SALES
TRACTOR	Monthly	2.163	2.163	935
	Cumulative	27.784	27.784	7.704

SALES FROM FACTORY: Invoiced to the dealer by the company

SALES TO CUSTOMER: Invoiced to the customer by the dealer

EXPORT SALES: Exported vehicles

**MANUFACTURED TRACTOR
< 70 HP (INCLUDING)**

> 70 HP

TYPES	A	B	A	B
48 TT	170	3026		
48 TT (export)	60	515		
50 TT	336	4072		
55 TT	414	4395		
65 TT	147	1432		
55 TT (export)		8		
UTL-S-55 (EXPORT)	23	58		
UTL-55 (EXPORT) case	12	12		
UTL-55 (EXPORT)	5	5		
65 TT (export)	0	13		
55-56	54	945		
65-56	144	2366		
TD 65	97	1676		
TD55 ORC				
TD60 ORC				
TD65 ORC	29	318		
TD65 ORC (export)	40	439		
JX60				
JX70	25	422		
JX60 (export)		1		
JX70 (export)		23		
TD60 (export)		17		
TD70 (export)	1	28		
UTL 60 (export) CASE	25	34		
UTL 60 (export)		2		
UTL 75 (export)			158	361
75 TT			12	118
75-56			113	1127
75 TT (export)				
TD 75			99	983
TD 85			189	2549
TD 95				32
TD 100			117	1292
TD80			36	813
TD80 (export)			58	519
TD90 (export)			43	295
TD95 (export)			154	1431
TD75 ORC (export)			28	327
TD75 ORC			6	116
TD80 ORC			17	155
TD80 ORC (export)			59	455
TD85 ORC (export)			19	167
JX75			31	236
JX80			5	442
JX90			37	441
JX95				56
JX100			52	589
UTL 75 (export) CASE			93	212
JX80 (export)			56	120
JX90 (export)			9	69
JX95 (export)			129	951
80 HC			1	8
90 HC				2
95 HC			32	226
STRADDLE	58	396	361	2953
TOTAL	1.640	20.203	1.914	17.045

A: Related Month

B: Cumulated amount from the beginning of the year