

OCTOBER 2011

SALES FROM PRODUCTION

| TYPES | | SALES FROM FACTORY | SALES TO CUSTOMER | EXPORT SALES |
|---------|------------|--------------------|-------------------|--------------|
| TRACTOR | Monthly | 2.484 | 2.484 | 924 |
| | Cumulative | 25.621 | 25.621 | 6.769 |

SALES FROM FACTORY: Invoiced to the dealer by the company

SALES TO CUSTOMER: Invoiced to the customer by the dealer

EXPORT SALES: Exported vehicles

**MANUFACTURED TRACTOR
< 70 HP (INCLUDING)**

> 70 HP

| TYPES | A | B | A | B |
|----------------------|--------------|---------------|--------------|---------------|
| 48 TT | 300 | 2856 | | |
| 48 TT (export) | 44 | 455 | | |
| 50 TT | 393 | 3736 | | |
| 55 TT | 460 | 3981 | | |
| 65 TT | 158 | 1285 | | |
| 55 TT (export) | 0 | 8 | | |
| UTL-S-55 (EXPORT) | 33 | 35 | | |
| 65 TT (export) | 0 | 13 | | |
| 55-56 | 51 | 891 | | |
| 65-56 | 137 | 2222 | | |
| TD 65 | 159 | 1579 | | |
| TD55 ORC | 0 | 0 | | |
| TD60 ORC | 0 | 0 | | |
| TD65 ORC | 29 | 289 | | |
| TD65 ORC (export) | 30 | 399 | | |
| JX60 | 0 | 0 | | |
| JX70 | 17 | 397 | | |
| JX60 (export) | 0 | 1 | | |
| JX70 (export) | 1 | 23 | | |
| TD60 (export) | 6 | 17 | | |
| TD70 (export) | 4 | 27 | | |
| UTL 60 (export) CASE | 8 | 9 | | |
| UTL 60 (export) | | 2 | | |
| UTL 75 (export) | | | 93 | 203 |
| 75 TT | | | 17 | 106 |
| 75-56 | | | 78 | 1014 |
| 75 TT (export) | | | | |
| TD 75 | | | 127 | 884 |
| TD 85 | | | 143 | 2360 |
| TD 95 | | | | 32 |
| TD 100 | | | 106 | 1175 |
| TD80 | | | 44 | 777 |
| TD80 (export) | | | 144 | 461 |
| TD90 (export) | | | 70 | 252 |
| TD95 (export) | | | 162 | 1277 |
| TD75 ORC (export) | | | 33 | 299 |
| TD75 ORC | | | 8 | 110 |
| TD80 ORC | | | 12 | 138 |
| TD80 ORC (export) | | | 61 | 396 |
| TD85 ORC (export) | | | 24 | 148 |
| JX75 | | | 44 | 205 |
| JX80 | | | 6 | 437 |
| JX90 | | | 54 | 404 |
| JX95 | | | 0 | 56 |
| JX100 | | | 81 | 537 |
| UTL 75 (export) CASE | | | 84 | 119 |
| JX80 (export) | | | 2 | 64 |
| JX90 (export) | | | 1 | 60 |
| JX95 (export) | | | 80 | 822 |
| 80 HC | | | 0 | 7 |
| 90 HC | | | 0 | 2 |
| 95 HC | | | 22 | 194 |
| STRADDLE | 24 | 338 | 343 | 2592 |
| TOTAL | 1.854 | 18.563 | 1.839 | 15.131 |

A: Related Month

B: Cumulated amount from the beginning of the year