

SALES FROM PRODUCTION

TYPES		SALES FROM FACTORY	SALES TO CUSTOMER	EXPORT SALES
TRACTOR	Monthly	2.858	2.858	1.454
	Cumulative	10.245	10.245	4.875

SALES FROM FACTORY: Invoiced to the dealer by the company

SALES TO CUSTOMER: Invoiced to the customer by the dealer

EXPORT SALES: Exported vehicles

**MANUFACTURED TRACTOR
< 70 HP (INCLUDING) > 70 HP**

TYPES	A	B	A	B
48 TT	61	364		
48 TT (export)	62	113		
50 TT	364	1.522		
55 TT	433	1.731		
65 TT	159	686		
55 TT (export)		18		
UTL 55 (export) steyr	4	44		
UTL-55 (EXPORT) case	25	45		
UTL-55 (EXPORT)	5	26		
65 TT (export)				
UTL 65 (export) steyr	15	107		
TDF 65 Narrow (export)	17	28		
55-56	82	373		
65-56	207	840		
TD 65	118	729		
TD55 ORC				
TD60 ORC				
TD65 ORC	12	167		
TD65 ORC (export)	26	111		
JX60				
JX70	17	169		
JX60 (export)		3		
JX70 (export)		2		
TD60 (export)		4		
TD70 (export)		3		
UTL 65 (export) CASE	30	41		
UTL 65 (export)	17	81		
UTL 75 (export)			279	967
TDF 75 Narrow (export)				12
75 TT			31	80
75-56			108	444
75 TT (export)				
TD 75			120	645
TD 85			272	1.011
TD90				1
TD 95				
TD 100			241	703
TD 110			39	44
TD 110 (export)			0	1
TD80			20	140
TD80 (export)			155	267
TD90 (export)			29	71
TD95 (export)			114	305
TD100(export)			1	1
TDF 85 Narrow (export)			6	18
TD75 ORC (export)			25	58
TD75 ORC			5	24
TD80 ORC			4	59
TD80 ORC (export)			44	104
TD85 ORC (export)				34
JX75			33	223
JX80			10	84
JX90			58	213
JX95				
JX100			93	292
JX110			6	6
JX110(export)			2	4
UTL 75 (export) CASE			69	412
JX80 (export)			7	34
JX90 (export)			5	18
JX95 (export)			134	677
80 HC			6	7
90 HC				3
95 HC			24	110
STRADDLE	5	155	404	1.741
TOTAL	1.659	7.362	2.344	8.813

A: Related Month

B: Cumulated amount from the beginning of the year