

DECEMBER 2012

SALES FROM PRODUCTION

TYPES		SALES FROM FACTORY	SALES TO CUSTOMER	EXPORT SALES
TRACTOR	Monthly	1.461	1.462	1.438
	Cumulative	25.063	25.063	14.565

SALES FROM FACTORY: Invoiced to the dealer by the company

SALES TO CUSTOMER: Invoiced to the customer by the dealer

EXPORT SALES: Exported vehicles

MANUFACTURED TRACTOR

	A	B
TOTAL	1.434	39.542

A: Related Month

B: Cumulated amount from the beginning of the year