

MAY 2012

**SALES FROM PRODUCTION**

TYPES		SALES FROM FACTORY	SALES TO CUSTOMER	EXPORT SALES
TRACTOR	Monthly	2.829	2.829	1.584
	Cumulative	13.074	13.074	6.459

**SALES FROM FACTORY:** Invoiced to the dealer by the company

**SALES TO CUSTOMER:** Invoiced to the customer by the dealer

**EXPORT SALES:** Exported vehicles

**MANUFACTURED TRACTOR  
< 70 HP (INCLUDING) > 70 HP**

TYPES	A	B	A	B
48 TT	139	503		
48 TT (export)	74	187		
50 TT	368	1.890		
55 TT	454	2.185		
65 TT	151	837		
55 TT (export)		18		
UTL 55 (export) steyr	13	57		
UTL-55 (EXPORT) case	15	60		
UTL-55 (EXPORT)	29	55		
65 TT (export)	23	23		
UTL 65 (export) steyr	26	133		
TDF 65 Narrow (export)		28		
55-56	114	487		
65-56	257	1.097		
TD 65	188	917		
TD55 ORC				
TD60 ORC				
TD65 ORC	37	204		
TD65 ORC (export)	54	165		
JX60				
JX70	41	210		
JX60 (export)		3		
JX70 (export)		2		
TD60 (export)		4		
TD70 (export)		3		
UTL 65 (export) CASE	28	69		
UTL 65 (export)		81		
UTL 75 (export)			294	1.261
TDF 75 Narrow (export)				12
75 TT			25	105
75-56			125	569
75 TT (export)				
TD 75			205	850
TD 85			195	1.206
TD90			6	7
TD 95				
TD 100			195	898
TD 110			127	171
TD 110 (export)				1
TD80			34	174
TD80 (export)			2	269
TD90 (export)			2	73
TD95 (export)			51	356
TD100(export)				1
TDF 85 Narrow (export)			10	28
TD75 ORC (export)			18	76
TD75 ORC			16	40
TD80 ORC			15	74
TD80 ORC (export)			37	141
TD85 ORC (export)			0	34
JX75			51	274
JX80			10	94
JX90			33	246
JX95				
JX100			47	339
JX110			55	61
JX110(export)			2	6
UTL 75 (export) CASE			80	492
JX80 (export)			13	47
JX90 (export)			0	18
JX95 (export)			238	915
80 HC			3	10
90 HC				3
95 HC			11	121
STRADDLE	28	183	260	2.001
<b>TOTAL</b>	<b>2.039</b>	<b>9.401</b>	<b>2.160</b>	<b>10.973</b>

A: Related Month

B: Cumulated amount from the beginning of the year