

NOVEMBER 2012

SALES FROM PRODUCTION

| TYPES | | SALES FROM FACTORY | SALES TO CUSTOMER | EXPORT SALES |
|--------------|------------|---------------------------|--------------------------|---------------------|
| TRACTOR | Monthly | 1.756 | 1.756 | 1.014 |
| | Cumulative | 23.602 | 23.602 | 13.134 |

SALES FROM FACTORY: Invoiced to the dealer by the company

SALES TO CUSTOMER: Invoiced to the customer by the dealer

EXPORT SALES: Exported vehicles

MANUFACTURED TRACTOR

| | A | B |
|--------------|--------------|---------------|
| TOTAL | 3.085 | 38.108 |

A: Related Month

B: Cumulated amount from the beginning of the year