

MARCH 2017

| <b>TYPES</b> |            | <b>SALES FROM<br/>FACTORY</b> | <b>SALES TO<br/>CUSTOMER</b> | <b>EXPORT<br/>SALES</b> |
|--------------|------------|-------------------------------|------------------------------|-------------------------|
| TRACTOR      | Monthly    | 3.577                         | 3.577                        | 1.236                   |
|              | Cumulative | 8.487                         | 8.487                        | 3.011                   |

**SALES FROM FACTORY:** Invoiced to the dealer by the company

**SALES TO CUSTOMER:** Invoiced to the customer by the dealer

**EXPORT SALES:** Exported vehicles

**MANUFACTURED TRACTOR**

|              |              |               |
|--------------|--------------|---------------|
| <b>TOTAL</b> | <b>4.305</b> | <b>11.319</b> |
|--------------|--------------|---------------|

A: Related Month

B: Cumulated amount from the beginning of the year