

November 2018

| TYPES | | SALES FROM FACTORY | SALES TO CUSTOMER | EXPORT SALES |
|--------------|------------|-------------------------------|------------------------------|-------------------------|
| TRACTOR | Monthly | 779 | 779 | 1.522 |
| | Cumulative | 16.307 | 16.307 | 13.310 |

SALES FROM FACTORY: Invoiced to the dealer by the company

SALES TO CUSTOMER: Invoiced to the customer by the dealer

EXPORT SALES: Exported vehicles

MANUFACTURED TRACTOR

| | | |
|--------------|--------------|---------------|
| TOTAL | 1.701 | 32.836 |
|--------------|--------------|---------------|

A: Related Month

B: Cumulated amount from the beginning of the year